

SYLLABUS

1. Information regarding the program

1.1 Higher education institution	University of Oradea
1.2 Faculty	Faculty of Economic Sciences
1.3 Department	Department of International Business
1.4 Field of study	Economics and International Business
1.5 Cycle of study	Cycle I - Bachelor
1.6 Program of study /Degree	International Business / Bachelor Degree

2. Information regarding the discipline

2.1 Name of discipline	International Politics						
2.2 Course titleholder	Ciprian/Beniamin BENEĂ, PhD						
2.3 Seminar titleholder	Ciprian/Beniamin BENEĂ, PhD						
2.4 Year of study	2	2.5 Semester	4	2.6 Type of assessment	Cv	2.7 Type of discipline	I

(I) Compulsory; (O) Elective; (F) Facultative

3. Estimated total time (hours/semester of activities)

3.1 Number of hours/week	3	out of which: 3.2 course	2	3.3 seminar	1
3.4 Total of hours in the Curriculum	42	out of which: 3.5 course	28	3.6 seminar	14
Distribution of hours:					83
Studying the workbook, course book, bibliography and notes					29
Supplementary documentation in the library, on electronic specialty sites and in the field					25
Preparing seminars/laboratories, themes, projects, portfolios and essays					19
Tutorship					5
Assessment activities					5
Other activities.....					
3.7 Total hours of individual study	83				
3.9 Total hours/semester	125				
3.10 Number of credits	5				

4. Pre-requisites (if applicable)

4.1 Curriculum (Pre-requisites)
4.2 Skills	Working with statistics and maps

5. Conditions (if applicable)

5.1. concerning the course activities	
5.2. concerning the seminar/laboratory activities	

6. Specific skills acquired

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Professional skills	<p>Skills acquired by the student:</p> <p>C1.1 Describing the key concepts, theories and methods used in the study of competitive advantages at different levels (global, EU-27, national, regional) for profit-oriented public or private institutional units and explaining the key concepts and methodologies of interpretation of phenomena and processes faced by public and private organizations in international business</p> <p>C2.4 Evaluating private negotiation situations (conflict-selfish) compared to the public- social dimension of international business</p> <p>C3.1 Describing the main concepts and methods used in economic diagnosis using specific legal regulations in the area of international business and making a diagnosis of an intra-European or global business from the public and/or private perspective</p> <p>C5.1 Describing the main concepts and methodologies used to propose some appropriate business strategies using competitive advantages, regionally and locally and eExplaining the specific needs of the public target groups (public local and regional community, professional business associations) to increase added value and competitive advantages by means of international business</p>
Transversal Skills	

7. Objectives of discipline (resulting from the grid of specific skills acquired)

7.1 General objective of discipline	<ul style="list-style-type: none"> - Understanding the international environment and the way international politics is carried on by great powers and small powers - Gaining the capacity to analyze the measures and actions taken by small powers when they try to promote on international arena their interests - Recognizing the actors which have influence in international politics (big states; small powers; pivot-states; multinational companies; non-state actors; international finance)
7.2 Specific objectives	<ul style="list-style-type: none"> - Understanding the level of difference in power capabilities on international stage - Understanding the way a state's domestic politics influences its foreign policy, and through this the international politics at large

8. Contents

8.1 Course (C)	Teaching methods	Observations
8.1.1. <i>Foreign policy and international politics – two interconnected elements</i>	On-line	
8.1.2. <i>International politics and world economy</i>	On-line	
8.1.3. <i>Crises' role in remaking order in international politics</i>	On-line	
8.1.4. <i>Capital flows, changing power centers in international politics, and their impact</i>	On-line	
8.1.5. <i>Material and human resources' role in promoting one state's interests on international arena</i>	On-line	
8.1.6. <i>Order in international politics and the existing international institutions: balance of power</i>	On-line	
8.1.7. <i>Order in international politics and the existing international institutions: international law</i>	On-line	
8.1.8. <i>Order in international politics and the existing international institutions: diplomacy</i>	On-line	
8.1.9. <i>Order in international politics and the existing international</i>	On-line	

<i>institutions: war</i>		
8.1.10. <i>Order in international politics and the existing international institutions: great powers</i>	On-line	
8.1.11. <i>Keeping order in international politics</i>	On-line	
8.1.12. <i>Actors which play roles in international politics. To a multi-polar world</i>	On-line	
8.1.13. <i>Disarmament negotiations and international politics</i>	On-line	
8.1.14. <i>Climate change and international politics</i>	On-line	
Bibliography Brzezinski, Zbigniew K., <i>Europa Centrală și de Est în cicloul tranziției</i> , București, Editura Diogene, 1995; Brzezinski, Zbigniew K., <i>Mare tablă de șah. Supremația americană și imperativele sale geostrategice</i> , București, Editura Univers Enciclopedic, 2000; Cogan, Charles, <i>French Negotiating Behavior. Negotiating with La Grande Nation</i> , Washington D.C., USIP Press, 2003; Cohen, Raymond, <i>Negotiating Across Cultures. International Communication in an Interdependent World</i> , Washington D. C., USIP Press, 2002; Haushofer, Karl E., <i>De la geopolitique</i> , Paris, Fayard, 1986; Huntington, Samuel P., <i>Ciocnirea civilizațiilor și refacerea ordinii mondiale</i> , București, Editura Antet, 1997 Ikle, Fred Charles, <i>How Nations Negotiate</i> , New York, Harper & Row, Publishers, 1964; Kremenyuk, Viktor A., (ed.), <i>International Negotiations</i> , San Francisco, Jossey-Bass, 2002; Mahan, Alfred T., <i>The Influence of Sea Power upon History, 1660 – 1783</i> , Boston, Little, Brown and Company, 1893; Malița, Mircea, <i>Teoria și practica negocierilor</i> , București, Editura Politică, 1972; Malița, Mircea, <i>Diplomația. Școli și instituții</i> , București, Editura Didactică și Pedagogică, 1975; Malița, Mircea, <i>Zece mii de culturi, o singură civilizație. Spre geomodernitatea secolului XXI</i> , București, Editura Nemira, 1998; Malița, Mircea, <i>Între război și pace</i> , București, Editura CH Beck, 2007; Malița, Mircea, <i>Jocuri pe scena lumii</i> , București, Editura CH Beck, 2007; Malița, Mircea, <i>Memoriile unui diplomat român</i> , București, Editura CH Beck, 2007; Morgenthau, Hans J., <i>Politics among Nations. The Struggle for Power and Peace</i> , New York, A Knopf, 1973; Schecter, Jerrold L., <i>Russian Negotiating Behavior. Continuity and Transition</i> , Washington D.C., USIP Press, 1998; Smyser, W. R., <i>How Germans Negotiate. Logical Goals, Practical Solutions</i> , Washington D.C., USIP Press, 2003. Sasse, Ben, <i>The Vanishing American Adult: Our Coming-of-Age Crisis – And How to Rebuild a Culture of Self-Reliance</i> , New York, St. Martin's Press, 2017 Louise, Fawcett, <i>International Relations of the Middle East</i> , 5-th Edition, Oxford, Oxford University Press, 2019		
8.2 Seminar (S)	Teaching methods	Observations
8.2.1. International law and international politics	On-line	
8.2.2. International organizations and international politics	On-line	
8.2.3. International regimes and international politics	On-line	
8.2.4. Religion and international politics	On-line	
8.2.5. Technical developments and international politics	On-line	
8.2.6. Ideologies and international politics	On-line	
8.2.7. UNO structure and international politics	On-line	
8.2.8. Non-state actors and international politics (Fattah, Hezbollah, Islamic Jihad role in Middle East Peace Process)	On-line	
8.2.9. Non-state actors belonging to epistemic communities and international politics (the role of research and analysis centers in international politics)	On-line	
8.2.10. The multi-polar world of 21-st century and its actors; risks looming over them	On-line	
8.2.11. International order and international politics. The Internet's role in 21-st century	On-line	

8.2.12. Population, its global trends, and international politics	On-line	
8.2.13. European Union as integration model in international politics	On-line	
8.2.14. International politics: from the chaos to order. Present crisis and the remaking of order in international politics	On-line	
Bibliography Brzezinski, Zbigniew K., <i>Europa Centrală și de Est în ciclul tranziției</i> , București, Editura Diogene, 1995; Brzezinski, Zbigniew K., <i>Mare tablă de șah. Supremația americană și imperativele sale geostrategice</i> , București, Editura Univers Enciclopedic, 2000; Cogan, Charles, <i>French Negotiating Behavior. Negotiating with La Grande Nation</i> , Washington D.C., USIP Press, 2003; Cohen, Raymond, <i>Negotiating Across Cultures. International Communication in an Interdependent World</i> , Washington D. C., USIP Press, 2002; Haushofer, Karl E., <i>De la geopolitique</i> , Paris, Fayard, 1986; Hungtington, Samuel P., <i>Ciocnirea civilizațiilor și refacerea ordinii mondiale</i> , București, Editura Antet, 1997 Ikle, Fred Charles, <i>How Nations Negotiate</i> , New York, Harper & Row, Publishers, 1964; Kremenyuk, Viktor A., (ed.), <i>International Negotiations</i> , San Francisco, Jossey-Bass, 2002; Mahan, Alfred T., <i>The Influence of Sea Power upon History, 1660 – 1783</i> , Boston, Little, Brown and Company, 1893; Malița, Mircea, <i>Teoria și practica negocierilor</i> , București, Editura Politică, 1972; Malița, Mircea, <i>Diplomația. Școli și instituții</i> , București, Editura Didactică și Pedagogică, 1975; Malița, Mircea, <i>Zece mii de culturi, o singură civilizație. Spre geomodernitatea secolului XXI</i> , București, Editura Nemira, 1998; Malița, Mircea, <i>Între război și pace</i> , București, Editura CH Beck, 2007; Malița, Mircea, <i>Jocuri pe scena lumii</i> , București, Editura CH Beck, 2007; Malița, Mircea, <i>Memoriile unui diplomat român</i> , București, Editura CH Beck, 2007; Morgenthau, Hans J., <i>Politics among Nations. The Struggle for Power and Peace</i> , New York, A Knopf, 1973; Schechter, Jerrold L., <i>Russian Negotiating Behavior. Continuity and Transition</i> , Washington D.C., USIP Press, 1998; Smyser, W. R., <i>How Germans Negotiate. Logical Goals, Practical Solutions</i> , Washington D.C., USIP Press, 2003. On-line reading of open reviews and newspapers (International Affairs; Foreign Affairs: The Washington Quarterly; Financial Times; New York Times)		

9. Corroboration of the contents of the discipline with the expectations of the epistemic community, professional associations and employers representing the field of study of the program

- **RIIA; CoR; CSIS; Brookings Institution**

10. Assessment

Type of activity	10.1 Assessment criteria	10.2 Assessment methods	10.3 Percentage of the final grade
10.4 Course (C)	Presence minimum 70% at courses. Colloquium, semester assessment	Verifying the way students understood the concepts which operate in the framework on international politics. On-line presentation	70%
10.5 Seminar (S)	Presence minimum 80%	Interacting on-line bringing new ideas in debate	10%
10.6 Laboratory (L)			
10.7 Project (P)	Not compulsory, but if presented, it weights 20% in final evaluation		20%
10.8 Practical works (P)			
10.9 Minimum performance standard: Presenting and reproducing what they found in the course			

Date
22/09/2019

Course titleholder:
Ciprian Benjamin Benea

Seminar titleholder:
Ciprian Benjamin Benea

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Director of Department,

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**Date of approval in
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28/09/2020

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Dean,

Professor Alina BADULESCU, PhD

**Date of approval in
The Council of the
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30/09/2020

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